



# PEEL HOTELS PLC

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**Annual Report and Accounts**  
for the financial year ended 11 February 2007

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## CHAIRMAN'S STATEMENT

### Results

Total turnover grew by 6.5% to £15,919,976. Operating profit was £1,993,833 (2006: £2,418,732 as restated for the implementation of FRS 20) a decrease of 17.6% with £404,855 of the £424,899 operating profit shortfall occurring in the first half of the year.

In line with the strategy to dispose of non-core assets, the sale of the freehold of Aire House, a building adjacent to the Golden Lion Hotel, was completed in December 2006 at the asking price of £2,050,000 and has resulted in an exceptional profit on disposal of £850,000 in the year. This enabled the Company to accelerate its loan repayments.

After taking into account this profit on disposal, the pre-tax result was £1,563,120 (2006: £1,162,973 as restated) an increase of 32.2%. After a full tax provision less discounting, earnings per share were 9.8p basic and 9.3p on a diluted basis (2006: 6.9p basic and 6.6p diluted, both as restated).

At 11 February 2007, net debt stood at £15,269,183 representing loans totalling £15,041,812 and an overdraft of £385,901 less £158,530 cash at bank. Gearing on shareholders' funds was 102.9% with interest covered 2.2 times. Net debt decreased by £1,795,604 compared with the previous year. A new loan of £400,000 was arranged on 8 August 2006 to fund the redevelopment of the Princes ballroom at the Midland Hotel.

Like for like hotel sales increased 1.6% and hotel profits after depreciation and before Company administration costs declined 10.8%. Severe cost pressure, in particular energy costs, affected the operational gearing of the Company and contributed to what in the final analysis was a disappointing hotel trading result, reflecting the competitive nature of the industry. The Strathdon in Nottingham had a very poor year with REVPAR (accommodation revenue per available bedroom) decreasing by a massive 30.3%. This had a consequential impact on the overall Company result where REVPAR slipped for the first time in the Company's history, by 0.6% in the year with occupancy down by 2.2% and average room rate up by 1.6%. Results from other hotels, were mixed, with excellent results at the Golden Lion in Leeds, the

Caledonian in Newcastle and the Crown & Mitre in Carlisle. There were considerable non recurring costs incurred at the Avon Gorge Hotel in terms of setting up and launching the new Bridge Café which were written off to profits. The Strathdon in Nottingham, lost £156,734 and currently every effort is being made to stabilise the position and eliminate the losses going forward.

The Company continues to keep our properties well maintained and in good repair and it has achieved Automobile Association quality percentage increases in all but one of the hotels.

### Finance

At 11 February 2007 net debt was £15,269,183 including the additional £400,000 loan drawn down to finance the redevelopment of the Princes ballroom at the Midland Hotel. £2,108,000 was repaid during the period under review.



## CHAIRMAN'S STATEMENT



*The Bridge Café at the Avon Gorge Hotel.*

The Board has recommended increasing the dividend from 4.75p to 5.00p per share, amounting to £642,856, which, if approved by shareholders, will be paid on 23 May 2007 to shareholders on the register at 11 May 2007.

### **Capital Expenditure**

During the period capital expenditure amounted to £1,469,168 of which £538,745 was spent at the Avon Gorge, Bristol, in the construction of the Bridge Café, the refurbishment of the front of the building and the continuing fees being paid in pursuit of our planning objectives. Currently we have successfully obtained planning approval for nine new bedrooms, a brand new spa, pool and gym complex and for the refurbishment of the dilapidated ballroom. Approvals are still awaited for a new glass house (to be used in conjunction with the ballroom and for private parties) located on the Terrace overlooking the Clifton Suspension Bridge, for a new greenhouse restaurant and for the rebuilding of two dilapidated houses. These two houses once refurbished would then release the current 14 bedroom staff house in the highly desirable Caledonia Place in Clifton for sale. The process is tortuous but we believe good progress is being made and the Company is working closely with local residents and the planning authorities.

The Princes ballroom at the Midland Hotel in Bradford has been totally refurbished and a substantial uplift in advance reservations is already evident. Bedroom and Conference room improvements were undertaken during the year at the Crown & Mitre Hotel Carlisle, the Golden Lion Hotel Leeds, the Midland Hotel Bradford and the Bull Hotel Peterborough.

The administrative offices were transferred from Aire House to the basement of the Golden Lion Hotel.

### **Non-Core Assets**

Aire House was successfully sold in December 2006 for £2,050,000.

Following the receipt of planning permission for 99 new apartments, office space and associated car

## CHAIRMAN'S STATEMENT

parking on our Salem Street site, in Bradford, the marketing process has commenced and the Company expects to exchange contracts and complete the sale of this site in the current financial year. The successful completion of this transaction would enable the Company to prepay further debt during the year.

The Company owns a large house in Jesmond in Newcastle and is currently in the process of seeking planning approval for five apartments with a view to eventually marketing it for sale.

### Shareholders

Shareholders are actively encouraged to visit the Company's hotels and experience the progress that is continually being made in terms of product and services whilst enjoying a beneficial discount. All shareholders are entitled to a 30% discount, using the special reservations number, 0207 266 1100 or e-mail [info@peelhotel.com](mailto:info@peelhotel.com). Shareholders can identify the hotels by using the directory at the back of the Annual Report. The new website [www.peelhotels.co.uk](http://www.peelhotels.co.uk) has recently been launched and I hope that you will use it to keep in touch with our progress and the various promotional initiatives that are on offer.

### Staff

The Board would like to thank all the management and staff for their contribution to the business of Peel Hotels and for the safety and welfare of its guests. In the final analysis it is their friendliness and care for the guests that will build the Company's reputation and grow the business.

John Perkins, the Finance Director, unfortunately fell ill during the year under review and was unable to work for the majority of the year and since the year end has decided to retire. We thank him for all his work over the years and wish him a speedy recovery and happy retirement.

Nick Parrish, who has been with Peel Hotels since 1998, has deputised in his absence and will continue in that role for the time being.

### The Future

I mentioned at the half year how flat growth had not enabled the significant increase in costs to be absorbed and to a major extent the year end outcome reflects the damage done in the first half year. Profit before tax improved 6% (excluding the exceptional profit on disposal of Aire House) in the second half of the year compared to the same period in the previous year.

The current year has started well, our energy costs are dramatically down on the previous winter and the Company will have the benefit of non recurring items such as comparisons on management contract income and restaurant opening costs at the Avon Gorge. It will enjoy the benefits of less debt and the current benefit of the Cap on £7 million of our debt which will substantially decrease interest payable in the year.

The Board believes there is considerable scope to improve the overall performance of the portfolio whilst continuing to pay down debt and maintaining a progressive dividend policy for its shareholders.

Robert Peel  
Chairman

## DIRECTORS AND ADVISERS

### Directors

Robert Edmund Guy Peel	Executive Chairman
Clement John Govett	Non-executive Director
Keith Peter Benham	Non-executive Director
Norbert Paul Gottfried Petersen	Chief Operating Officer
John Perkins	Finance Director

### Secretary

Sabretooth Law Ltd  
1 Berkeley Street, Mayfair, London W1J 8DJ

### Registered Office

4<sup>th</sup> Floor, 111 Old Broad Street, London EC2N 1PH

**Company registration number 3473990**

### Auditors

Grant Thornton UK LLP  
No. 1 Whitehall Riverside, Leeds, LS1 4BN

### Bankers

Royal Bank of Scotland Plc  
280 Bishopsgate, London EC2M 4RB

### Registrars

Computershare Services Plc  
PO Box No 82, The Pavilions, Bridgewater Road, Bristol BS99 7NH

### Solicitors

Sabretooth Law Ltd  
1 Berkeley Street, Mayfair, London W1J 8DJ

Davidson Webber Solicitors  
Royal House, 110 Station Parade, Harrogate HG1 1EP

### Nominated Adviser and Stockbroker

KBC Peel Hunt Ltd  
4<sup>th</sup> Floor, 111 Old Broad Street, London EC2N 1PH

## DIRECTORS' REPORT

The directors present their report and the accounts of the company for the year ended 11 February 2007.

### Principal activity

The principal activity of the company is the operation of hotels in the United Kingdom.

### Review of the business and future prospects

A review of the Company's performance in the year and of its position at the year end is given in the Chairman's statement, together with an indication of likely future developments.

### Results and dividends

The profit for the year after tax amounted to £1,264,120 (2006 - £869,685 as restated). The directors recommend that a dividend of 5p (2006 - 4.75p) per share be paid amounting to £642,856 (2006 - £608,576).

### Executive directors

Robert Peel, age 60, was appointed on 25 November 1997.

Norbert Petersen, age 60, was appointed on 11 September 1998.

John Perkins, age 57, was appointed on 8 October 1998.

Each of the above individuals held executive positions in the hotel industry for more than 20 years before joining Peel Hotels.

### Non-executive directors

John Govett, age 63, appointed on 23 February 1998, was formerly chairman of Schroder Investment Management and is currently a non-executive director of Rio Tinto Pension Investments Ltd.

Keith Benham, age 64, appointed on 23 February 1998, was formerly a senior partner at Linklaters.

### Directors' interests

The directors' interests are shown in note 24 to the accounts.

All of the directors served throughout the year.

### Substantial shareholdings

Save for the interests of Robert Peel, which are set out in note 24, the directors are aware of the following who were interested, directly or indirectly, in 3 per cent or more of the company's shares as at 11 February 2007.

	Number of shares	Percentage of share capital
Charles Peel	2,608,748	20.3%
JP Morgan Fleming Asset Management	1,366,117	10.6%
Framlington Asset Management	633,471	4.9%
David Urquhart	564,754	4.4%
The Estate of David Carleton-Paget	395,626	3.1%

## **DIRECTORS' REPORT**

The directors are not aware of any persons, other than Robert Peel and his brother Charles Peel who, directly or indirectly, jointly or severally, exercise control over the company.

### **Tangible fixed assets**

Movements on fixed assets are set out in note 9 to the accounts.

### **Charitable and political contributions**

During the year there were no charitable or political contributions (2006 £nil).

### **Employees**

Every effort is made to keep staff informed of and involved in the operation and progress of the company. The policy of the company for the employment of disabled persons is to give them equal opportunities with other employees to train for and attain any position in the company having regard to the maintenance of a safe working environment and the constraints of their disabilities. Close attention is given to employees' health and safety with particular regard to the requirements of the Health and Safety at Work legislation.

### **Policy on payment to creditors**

Whilst there is no formal creditor payment policy, it is the policy of the company to settle the terms of payment with all suppliers when agreeing the terms for the transaction as a whole and to abide by such terms.

The company's outstanding creditor days at the end of the year were 19 days (2006 – 34).

### **Statement of directors' responsibilities**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare financial statements in accordance with United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). The financial statements are required by law to give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

1. Select suitable accounting policies, and then apply them consistently.
2. Make judgements and estimates that are reasonable and prudent.
3. State whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements.
4. Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and for taking reasonable steps for the prevention of fraud and other irregularities.

In so far as the directors are aware:

## **DIRECTORS' REPORT**

1. There is no relevant audit information of which the company's auditors are unaware
2. The directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### **Directors' and officers' liability insurance**

The company has purchased directors' and officers' liability insurance.

### **Financial risk management**

The directors are confident that the banking facilities currently in place are more than adequate for the company's working capital requirements. All the company's sales and purchases are made in sterling; therefore the company is not exposed to any significant currency risks.

The directors are satisfied that the credit risk is adequately managed and the level of bad debt is consistent with the nature of the industry.

Interest rate risk is dealt with in note 14 to the financial statements.

### **Annual General Meeting**

The notice convening the Annual General Meeting to be held at The Bull Hotel, on 22 May 2007 at 12 noon is enclosed with this report.

### **Annual General Meeting resolutions**

A resolution will be proposed at the Annual General Meeting to authorise the directors generally and unconditionally to allot ordinary shares up to an aggregate nominal amount of £585,800 for the period from May 2007 to the conclusion of the company's 2008 Annual General Meeting.

A resolution will be proposed, as a special resolution, authorising the directors to allot ordinary shares for cash other than in accordance with section 89 of the Companies Act 1985. Section 89 provides pre-emption rights for shareholders when shares are issued for cash. The number of shares that may be so allotted will be restricted to 1,285,700 being 10% of the current issued share capital. The disapplication of Section 89 of the Companies Act 1985 will be limited in time and will expire at the same time as the authority to allot.

The usual ordinary business will be considered, including the Report and Accounts, declaring a dividend and re-appointing Grant Thornton UK LLP as auditors. A resolution will be proposed to re-elect Robert Peel who retires by rotation in accordance with the company's articles of association and who, being eligible, offers himself for re-election.

### **Directors' recommendation**

The directors believe that all the resolutions being proposed are in the best interests of the company, its shareholders and employees. They recommend shareholders to vote in favour of the resolutions, as they intend to do in respect of the shares beneficially owned by them.

## **DIRECTORS' REPORT**

When considering what action to take, shareholders are advised to consult a stockbroker, bank manager, solicitor, accountant or other financial adviser authorised under the Financial Services and Markets Act 2000.

### **Auditors**

The auditor, Grant Thornton UK LLP, has indicated a willingness to be re-appointed and a resolution will be proposed at the Annual General Meeting to re-appoint Grant Thornton UK LLP and to authorise the directors to fix the auditor's remuneration.

11 April 2007  
Registered Office  
4<sup>th</sup> Floor  
111 Old Broad Street  
London EC2N 1PH

By order of the board  
Sabretooth Law Ltd  
Secretary

## CORPORATE GOVERNANCE

Peel Hotels Plc is listed on AIM and is not subject to the requirements of the 2003 Combined Code on corporate governance, nor is it required to disclose its specific policies in relation to corporate governance. However, the directors are committed to delivering high standards of corporate governance to the company's shareholders and other stakeholders including employees.

### Directors

The board currently comprises three executive and two non-executive directors and meets regularly throughout the year. It leads and controls the company by taking responsibility for overall projects and consideration of significant financing matters. It reviews the strategic direction of operations and annual budgets, progress towards achievement of those budgets and the longer-term strategies.

The board is chaired by Robert Peel who also acts as the company's chief executive. Robert Peel was appointed at the incorporation of the company. Due to the size of its business, the company has not segregated the position of chairman and chief executive. The board believes that the presence of strong non-executives make this position appropriate for the business at this time. All other board members were appointed during the first fully reported financial period to 21 February 1999. Although the board presently has only two non-executive directors, they have between them considerable and varied experience in the business world and the City. Non-executive directors are appointed for successive 12-month terms, renewable at the invitation of the board, and are subject to re-election by shareholders in accordance with the company's Articles of Association. Their objective views and sound advice carry considerable weight in relation to all matters considered at board meetings. Between formal meetings the chief executive remains in touch with the non-executives, consulting them on appropriate issues and updating them on the company's progress. The responsibility has been shared and neither of the non-executive directors has assumed the role of senior independent director.

The board meets regularly (meeting on 8 occasions in the financial period to 11 February 2007). Prior to each board meeting and at the end of each of the company's four weekly accounting periods, every member of the board is supplied with a full set of management accounts together with a summary of the key features of the company's performance overall. This includes an analysis of the performance against the original budget for the year and the previous year's performance. The board papers also include other documents which relate to matters included in the agenda, as appropriate, in order to ensure that members of the board are given the fullest opportunity for consideration of matters to be discussed at meetings.

The board has determined that it is appropriate for matters which would normally be delegated to a nomination committee to be referred to the full board. The board, acting as a nomination committee, meets at least once a year to carry out the selection process for new board members and to propose any new appointments to the board, whether executive or non-executive.

The Articles of Association of the company require that all directors submit themselves for re-election and that in any given year the number to retire is not less than one third of the directors, being those who have been in office for the longest period of time.

There are agreed procedures by which directors are able to take independent professional advice on matters relating to their duties, if necessary, at the expense of the company. The

## CORPORATE GOVERNANCE

board has also resolved that any question of removal from office of the Company Secretary is a matter to be considered by the board as a whole.

The company uses external services provided by Sabretooth Law Ltd, the company's solicitors, for company secretarial matters. All directors have access to the Company Secretary.

### **Directors' remuneration**

The company believes and seeks to ensure that the remuneration packages it offers its executive directors are fair. Other elements of the remuneration package offered to directors include benefits in kind and share options. Further details of the company's remuneration policy are contained in the Directors' Remuneration Report.

### **Relations with shareholders**

The chief executive is always available to meet with key institutional shareholders. In addition, the company uses the Annual General Meeting to provide private investors with an update on the company's progress and strategy. Shareholders are encouraged to attend the Annual General Meeting when members of the board would be delighted to answer questions.

### **Accountability and audit**

The board seeks to ensure that its Annual Report and Accounts and other public financial statements provide a balanced and understandable assessment of the company's position.

The Audit Committee consists of both non-executive directors under the chairmanship of John Govett. The Audit Committee meets at least twice a year. The committee provides a forum for reporting by the company's external and internal auditors. Meetings are also attended, by invitation, by Robert Peel and John Perkins.

The company has an established internal audit function whose primary responsibility is to formalise internal audit procedures and to provide continuous independent review of the company's internal controls and business practices. The internal audit function reports to the Audit Committee on a regular basis.

### **Internal controls**

The board is responsible for reviewing the effectiveness of the system of internal control. The board has delegated to executive management the implementation of the systems of internal control.

Such a system is designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss.

The following processes take place on an ongoing basis.

- Review of reports prepared throughout the year by the internal auditor.
- Weekly and monthly reporting of financial information including profit and loss accounts, balance sheets, cash flow statements and other key performance indicators.
- Regular reporting to the board on certain specific matters including treasury management, insurances, legal and health and safety issues.
- The chairman of the audit committee reports the outcome of audit meetings to the full board of directors.

## CORPORATE GOVERNANCE

Senior management from all key disciplines have been involved in the process of risk assessment in order to identify and assess objectives, key issues and controls. Further review has been performed to identify those risks relevant to the company and to manage operational, compliance, financial and business risk.

The key procedures that have been established and are designed to provide effective internal control are:

### FINANCIAL INFORMATION

Detailed annual budgets are prepared in advance of each financial year. These are reviewed and agreed by the board with subsequent actual monthly performance reported against these budgets, updated forecasts and prior year comparatives. In addition, separate regular reviews of the overall profitability of the individual hotels are performed and monitored by the chief executive.

### QUALITY AND INTEGRITY OF PERSONNEL

All members of management responsible for staff recruitment are made aware of the levels of experience and expertise required.

### OPERATING UNIT FINANCIAL CONTROLS

Key controls over major financial risks include reviews against performance indicators and exception reporting. The operating units make regular assessments of their exposure to major financial risks and the extent to which these risks are controlled, which are considered during internal audit visits.

### COMPUTER SYSTEMS

The company has established controls and procedures over the security of data held on computer systems. The arrangements are tested regularly and reviewed by the company's management.

### CONTROLS OVER CENTRAL FUNCTIONS

A number of the company's key functions, including treasury and taxation, are dealt with centrally. Each of these functions is required to report to the board on a regular basis. These central functions are also subject to self-assessment and review by the company's internal auditor.

The board has conducted a review of the system of internal control for the year ended 11 February 2007 and up to the date of this report.

### **Going concern**

After making enquiries, the directors have formed a judgement at the time of approving the financial statements that there is a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. For this reason the directors continue to adopt the going concern basis in preparing the financial statements.

## **DIRECTORS' REMUNERATION REPORT**

### **Composition of the remuneration committee**

The remuneration committee ('the committee') is comprised solely of the non-executive directors, John Govett and Keith Benham. The committee makes its decisions following consultation with the chief executive and has access to professional advice from outside the company. The remuneration of the executive chairman is set by the non-executives.

### **Remuneration policy for executive directors**

The company wishes to attract and retain senior management of the highest quality. Accordingly, its policy, in a competitive market, is to design remuneration packages which, through an appropriate combination of basic salary and share options, reward senior managers fairly and responsibly for their individual contributions.

### **Basic salary**

An individual's basic salary is reviewed and determined by the committee annually, taking into account his or her performance and responsibilities within the company. In deciding the appropriate level, the committee has access to external research and information on a range of peer companies.

### **Share options**

The committee believes that share ownership by executive directors and senior management also helps to strengthen the link between their personal interests and the longer term interests of the company's shareholders. Grants of options are based on performance and are reviewed annually. Exceptionally, grants may be awarded on appointment.

Movements in share options are detailed in note 25.

### **Pension arrangements**

The company operates an approved money purchase pension scheme for executive directors and certain other members of staff. Members of the scheme contribute 5% of their salary, and the company contributes 9%.

The company has complied with statutory requirements regarding stakeholder pensions.

### **Non-executive directors' remuneration**

Fees payable to non-executive directors are determined by the board of directors, other than the non-executive directors, within the limits set by the Articles of Association.

### **Service contracts and re-election to the board**

At the Annual General Meeting, one third of the directors will retire by rotation and, if eligible, may offer themselves for re-election. All executives and non-executive directors have notice periods or unexpired terms not greater than twelve months.

### **Executive directors' other appointments**

Executive directors are not permitted to hold any other executive positions but, subject to board approval, may hold non-executive directorships.

## DIRECTORS' REMUNERATION REPORT

### Directors' remuneration

<b>Executive</b>	Current annual salary/fees £	Salary/fees £	Other benefits £	52 weeks 11 Feb 2007 £	52 weeks 12 Feb 2006 £
R E G Peel	31,000	31,000	1,102	<b>32,102</b>	24,514
N P G Petersen	85,000	82,712	1,502	<b>84,214</b>	84,914
J Perkins	61,000	61,000	1,188	<b>62,188</b>	60,602
<b>Non-executive</b>					
C J Govett	15,000	15,000	–	<b>15,000</b>	13,462
K P Benham	15,000	15,000	–	<b>15,000</b>	13,462
Total	207,000	204,712	3,792	<b>208,504</b>	196,954

Other benefits consist of private health and life insurance.

### Directors' pension arrangements

A contributory money purchase pension scheme is in operation and the amounts paid by the company were:

<b>Executive</b>	52 weeks 11 Feb 2007 £	52 weeks 12 Feb 2006 £
R E G Peel	–	5,400
N P G Petersen	<b>9,000</b>	9,000
J Perkins	<b>6,300</b>	6,300
Total	<b>15,300</b>	20,700

### Share options granted to directors

<b>Executive</b>	Date of grant	Number of options granted	Exercise price per share	Earliest exercise date	Expiry date
R E G Peel	27 Feb 1998	250,000	25p	27 Feb 2001	26 Feb 2008
R E G Peel	27 Feb 1998	250,000	50p	27 Feb 2001	26 Feb 2008
R E G Peel	27 Feb 1998	250,000	75p	27 Feb 2001	26 Feb 2008
R E G Peel	27 Feb 1998	250,000	100p	27 Feb 2001	26 Feb 2008
N P G Petersen	14 Oct 1998	100,000	116.5p	14 Oct 2001	13 Oct 2008
N P G Petersen	16 May 2002	50,000	87.5p	16 May 2005	15 May 2012
J Perkins	14 Oct 1998	40,000	116.5p	14 Oct 2001	13 Oct 2008
J Perkins	16 May 2002	25,000	87.5p	16 May 2005	15 May 2012
Total		1,215,000			

During the year no Directors' share options were exercised or lapsed.

The market price of the shares at 11 February 2007 was 156 pence and the range during the year was 109.5 pence to 164.5 pence.

11 April 2007

By order of the board  
Keith Benham  
John Govett  
Non-executive directors

## **REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF PEEL HOTELS PLC**

We have audited the financial statements of Peel Hotels plc for the year ended 11 February 2007 which comprise the profit and loss account, the balance sheet, the cash flow statement and notes 1 to 25. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the company's members, as a body, in accordance with Section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### **Respective responsibilities of directors and auditors**

The directors' responsibilities for preparing the Annual Report and the financial statements in accordance with United Kingdom law and Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Directors' Responsibilities.

Our responsibility is to audit the financial statements with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and whether the financial statements have been properly prepared in accordance with the Companies Act 1985. We also report to you whether, in our opinion, the information given in the Directors' Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and other transactions is not disclosed.

We read other information contained in the Annual Report and consider whether it is consistent with the audited financial statements. The other information comprises only the Chairman's Statement, the Directors' Report, the Corporate Governance Statement and the Directors' Remuneration Report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information.

### **Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement,

## **REPORT OF THE INDEPENDENT AUDITOR TO THE MEMBERS OF PEEL HOTELS PLC**

whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion the financial statements:

- the financial statements give a true and fair view, in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the company's affairs as at 11 February 2007 and of the profit for the year then ended;
- the financial statements have been properly prepared in accordance with the Companies Act 1985; and
- the information given in the Directors' Report is consistent with the financial statements.

### **Grant Thornton UK LLP**

Registered Auditors  
Chartered Accountants  
Leeds

11 April 2007

## PROFIT & LOSS ACCOUNT

For the 52 weeks ended 11 February 2007

	Note	11 February 2007 £	12 February 2006 as restated £
<b>Turnover</b>	1		
Original group		12,816,393	12,400,841
3 Hotels acquired 16 May 2005		3,103,583	2,482,642
Continuing operations		15,919,976	14,883,483
Discontinued business		–	63,608
Total turnover		15,919,976	14,947,091
<b>Cost of sales</b>		(12,049,329)	(10,806,273)
<b>Gross profit</b>			
Original group		3,618,177	3,709,512
3 Hotels acquired 16 May 2005		252,470	367,698
Continuing operations		3,870,647	4,077,210
Discontinued business		–	63,608
Total gross profit		3,870,647	4,140,818
<b>Administrative expenses</b>			
Depreciation	(1,133,957)		(1,010,509)
Other	(742,857)		(711,577)
		(1,876,814)	(1,722,086)
<b>Operating profit</b>			
Original group		2,058,751	2,200,760
3 Hotels acquired 16 May 2005		(64,918)	154,364
Continuing operations		1,993,833	2,355,124
Discontinued business		–	63,608
Total operating profit		1,993,833	2,418,732
Profit on disposal of property		850,000	–
Interest payable & similar charges	2	(1,280,713)	(1,255,759)
<b>Profit on ordinary activities before taxation</b>	3	1,563,120	1,162,973
Taxation	4	(299,000)	(293,288)
<b>Profit on ordinary activities after taxation</b>		1,264,120	869,685
<b>Earnings Per Share</b>	8		
Basic		9.8p	6.9p
Diluted		9.3p	6.6p

Movements on reserves are shown in note 17 to the accounts.

There are no recognised gains and losses for the current financial year and preceding financial year other than the profits shown above.

The accompanying accounting policies and notes form an integral part of these financial statements.

## BALANCE SHEET

As at 11 February 2007

	Note	11 February 2007 £	12 February 2006 as restated £
<b>Fixed assets</b>			
Tangible assets	9	34,747,844	35,520,467
<b>Current assets</b>			
Stocks	10	116,581	116,997
Debtors	11	1,052,859	965,574
Cash at bank and in hand		158,530	159,622
		1,327,970	1,242,193
<b>Creditors (due within one year)</b>	12	<b>(3,206,767)</b>	(3,336,634)
Net current liabilities		<b>(1,878,797)</b>	(2,094,441)
Total assets less current liabilities		<b>32,869,047</b>	33,426,026
<b>Creditors (due after one year)</b>	13 a	<b>(14,670,677)</b>	(15,981,828)
<b>Provision for liabilities</b>	15	<b>(1,664,102)</b>	(1,630,492)
<b>Total assets</b>		<b>16,534,268</b>	15,813,706
<b>Capital and reserves</b>			
Called up share capital	16	1,285,713	1,281,213
Share premium account	17	9,068,950	9,033,145
Profit and loss account	17	6,179,605	5,499,348
<b>Equity shareholders' funds</b>	17	<b>16,534,268</b>	15,813,706

The accompanying accounting policies and notes form an integral part of these financial statements.

Approved by the board on 11 April 2007

Robert Peel, Director

Norbert Petersen, Director

## CASH FLOW STATEMENT

For the 52 weeks ended 11 February 2007

	Note	£	52 weeks to 11 February 2007 £	£	52 weeks to 12 February 2006 £
<b>Net cash inflow from operating activities</b>	19		<b>3,239,888</b>		<b>3,957,772</b>
<b>Returns on investments &amp; servicing of finance</b>					
Interest paid		<b>(1,319,704)</b>		<b>(1,195,137)</b>	
<b>Net cash outflow from returns on investments and servicing of finance</b>			<b>(1,319,704)</b>		<b>(1,195,137)</b>
<b>Taxation</b>					
UK corporation tax paid		<b>(107,482)</b>		<b>(24,140)</b>	
<b>Tax paid</b>			<b>(107,482)</b>		<b>(24,140)</b>
<b>Capital expenditure</b>					
Purchase of tangible fixed assets		<b>(1,469,168)</b>		<b>(3,873,183)</b>	
Sale of tangible fixed assets		<b>2,050,000</b>		<b>–</b>	
<b>Net cash inflow/(outflow) from capital expenditure</b>			<b>580,832</b>		<b>(3,873,183)</b>
<b>Equity dividend paid</b>			<b>(608,576)</b>		<b>(545,421)</b>
<b>Net cash inflow/(outflow) before financing</b>			<b>1,784,958</b>		<b>(1,680,109)</b>
<b>Financing</b>					
Issue of ordinary share capital		<b>40,305</b>		<b>621,873</b>	
Less share issue costs		<b>–</b>		<b>(39,038)</b>	
New long term loan		<b>400,000</b>		<b>2,500,000</b>	
Less loan arrangement fees		<b>(4,000)</b>		<b>(25,000)</b>	
Loan repayments		<b>(2,107,945)</b>		<b>(1,113,405)</b>	
<b>Net cash (outflow)/inflow from financing</b>			<b>(1,671,640)</b>		<b>1,944,430</b>
<b>Increase in cash</b>	20		<b>113,318</b>		<b>264,321</b>
<b>Reconciliation of net debt</b>					
Increase in cash			<b>113,318</b>		<b>264,321</b>
Decrease/(increase) in debt			<b>1,707,945</b>		<b>(1,361,595)</b>
Reduction in net debt resulting from cash flows			<b>1,821,263</b>		<b>(1,097,274)</b>
Non cash changes			<b>(25,659)</b>		<b>(30,819)</b>
Decrease/(increase) in net debt in the year			<b>1,795,604</b>		<b>(1,128,093)</b>
Net debt at beginning of year			<b>(17,064,787)</b>		<b>(15,936,694)</b>
<b>Net debt at end of year</b>	20		<b>(15,269,183)</b>		<b>(17,064,787)</b>

The accompanying accounting policies and notes form an integral part of these financial statements.

## STATEMENT OF ACCOUNTING POLICIES

### 1 Basis of accounting

The financial statements are prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards. The principal accounting policies of the company are set out below and have remained unchanged except for the adoption of Financial Reporting Standard 20 “Share-based payment (IFRS 2)”.

FRS 20 “Share-based payment (IFRS 2)” requires the recognition of equity-settled share-based payments at fair value at the date of grant. Prior to the adoption of FRS 20, the company did not recognise the financial effect of share-based payments until such payments were settled.

In accordance with the transitional provisions of FRS 20, the Standard has been applied retrospectively to all grants of equity instruments after 7 November 2002 that were unvested as of 13 February 2005.

For the year ended 12 February 2006, the change in accounting policy has resulted in a net decrease in profit for the year of £19,018. The balance sheet at 12 February 2006 has been restated to reflect the recognition of a liability for share-based payment of £25,116, which has been credited to the profit and loss account reserve as permitted by FRS 20.

For the year ended 11 February 2007, the change in accounting policy has resulted in a net decrease in profit for the year of £24,713. The balance sheet at 11 February 2007 has been restated to reflect the recognition of a liability for share-based payment of £24,713, which has been credited to the profit and loss account reserve as permitted by FRS 20.

### 2 Basis of preparation

The financial year consists of the 52 weeks ended 11 February 2007.

### 3 Acquisitions

On the acquisition of a business, fair values are attributable to the company’s share of net separable assets. Where the cost of acquisition exceeds the fair values attributable to such net assets, the difference is treated as purchased goodwill and, following the implementation of FRS 10, is capitalised in the company balance sheet in the year of acquisition.

The results and cash flows relating to a business are included in the profit and loss account and the cash flow statement from the date of acquisition.

### 4 Turnover

Turnover represents amounts receivable from the provision of hotel services including room hire, bar and restaurant takings and is stated after deduction of value added tax.

Room and inclusive breakfast revenue is recognised at the end of the financial day. All other revenue such as bar and restaurant takings are recognised at the point of sale.

Any deposits received are utilised at check-in.

### 5 Stocks

Stocks are valued at current cost price at date of stock take.

### 6 Leases

Operating lease rentals are charged to profit and loss account on a straight line basis over the period of the lease.

### 7 Fixed assets and depreciation

It is the company’s policy to maintain its properties to a high standard in order to protect its trade.

## STATEMENT OF ACCOUNTING POLICIES

Depreciation is charged on freehold and long leasehold properties, excluding freehold land, at a rate calculated to write off the cost, less residual value, on a straight line basis, over 50 years.

Short leasehold properties are written off over the remaining period of the lease.

On other assets depreciation is charged to write off their costs by equal annual instalments over their estimated useful lives, which are considered to be:

Plant, fixtures and fittings, and equipment	10 years
Soft furnishings	8 years
Office equipment	5 years
Computer equipment	3 years

### 8 Share-based payments and associated prior year adjustments

The company's policy is that all share-based payment arrangements granted after 7 November 2002 are recognised in the financial statements. FRS 20 has been applied to grants before 7 November 2002 only where the company has disclosed publicly the fair value of those equity instruments, determined as at the grant date in accordance with FRS 20.

All goods and services received in exchange for the grant of any share-based payment are measured at their fair values. Where employees are rewarded using share-based payments, the fair values of employees' services are determined indirectly by reference to the fair value of the instrument granted to the employee. This fair value is appraised at the grant date using the Black-Scholes pricing model. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural considerations.

All equity-settled share-based payments are ultimately recognised as an expense in the profit and loss account with a corresponding credit to the profit and loss account reserve.

If vesting periods or other non-market vesting conditions apply, the expense is allocated over the vesting period, based on the best available estimate of the number of share options expected to vest. Estimates are revised subsequently if there is any indication that the number of share options expected to vest differs from previous estimates. Any cumulative adjustment prior to vesting is recognised in the current period. No adjustment is made to any expense recognised in prior periods if share options that have vested are not exercised.

Upon exercise of share options, the proceeds received net of attributable transaction costs are credited to share capital, and where appropriate share premium.

This change in accounting policy has resulted in a prior year adjustment for the company. The profit and loss account reserve has been credited with £6,098 and £19,018 at 13 February 2005 and 12 February 2006 respectively, being the charges which would have been debited to the profit and loss account if FRS 20 had been applied on those dates. Retained profits at those dates have been correspondingly reduced.

### 9 Deferred Taxation

Deferred tax is provided in full on timing differences, which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax is measured on a discounted basis to reflect the time value of money over the period between the

## STATEMENT OF ACCOUNTING POLICIES

balance sheet date and the dates on which it is estimated that the underlying timing differences will reverse.

### **10 Capital Instruments**

Capital instruments are recorded at the fair value of the consideration received less issue costs in accordance with FRS4. The difference between the net proceeds of the issue and the total amounts of payments that the issuer may be required to make is recorded as a finance cost of the instrument and written off over the life of the instrument.

### **11 Pensions**

The company operates a money purchase pension scheme on behalf of individual employees. Contributions to the scheme are charged against profits in the period in which they arise.

### **12 Derivative financial instruments**

The company uses derivative financial instruments to reduce exposure to interest rate movements. The company does not hold or issue derivative financial instruments for speculative purposes.

For an interest rate swap to be treated as a hedge the instrument must be related to actual assets or liabilities or a probable commitment and must change the nature of the interest rate by converting a fixed rate to a variable rate or vice versa. Interest differentials under these swaps are recognised by adjusting net interest payable over the period of the contracts.

If an instrument ceases to be accounted for as a hedge, for example because the underlying hedged position is eliminated, the instrument is marked to market and any resulting profit or loss recognised at that time.

## NOTES TO THE ACCOUNTS

Financial year ended 11 February 2007

### 1 Turnover and profit

Turnover represents amounts derived from the provision of goods and services which fall within the company's ordinary activities after deduction of value added tax. All of the turnover and profit on ordinary activities before taxation arises in the United Kingdom.

All net assets are based in the United Kingdom.

	2007 £	2006 £
<b>2 Interest payable and similar charges</b>		
Interest on long term bank loans	645,790	667,795
Interest on bank overdraft	37,036	22,803
Bank charges, fees and instrument costs	597,887	565,161
	<b>1,280,713</b>	<b>1,255,759</b>

### 3 Profit on ordinary activities before taxation

This is stated after charging:

Depreciation	1,133,957	1,010,509
Repairs and renewals – hotels	548,758	589,207
Repairs and renewals – other	11,278	11,628
Auditors' remuneration for audit services	35,750	33,800
Auditors' remuneration for tax compliance services	5,500	4,700
Auditors' remuneration for audit service to company pension scheme	500	500

### 4 Tax on profit on ordinary activities

#### a) Analysis of charge in year

#### Current Tax

Corporation tax charge for year	258,000	98,583
Under/(over) provision in respect of prior years	7,390	(89,009)
Total current tax	<b>265,390</b>	<b>9,574</b>

#### Deferred Tax

Origination and reversal of timing differences	178,701	210,668
Increase in discount	(167,385)	(4,404)
Prior year adjustment	22,294	77,450
Total deferred tax	<b>33,610</b>	<b>283,714</b>
Tax on profit on ordinary activities	<b>299,000</b>	<b>293,288</b>

## NOTES TO THE ACCOUNTS

### Financial year ended 11 February 2007

#### b) Factors affecting tax charge for year

The current tax charge is less than 30% of profit on ordinary activities for the reasons set out in the following reconciliation:

	2007 £	2006 as restated £
Profit on ordinary activities before tax	<b>1,563,120</b>	1,162,973
Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 30% (2006 - 30%)	<b>468,936</b>	348,892
Effects of:		
Disallowable expenditure	<b>45,156</b>	19,866
Capital allowances for the period in excess of depreciation and short term timing differences	<b>(178,701)</b>	(240,668)
Difference between chargeable gains and profit on disposal	<b>(78,363)</b>	—
Rate differences on current tax	<b>972</b>	(29,507)
Adjustment in respect of prior year	<b>7,390</b>	(89,009)
Corporation tax charge for the year	<b>265,390</b>	9,574

#### c) Factors that may affect future tax charges

Based on current capital investment plans, the company expects to continue to be able to claim capital allowances in excess of depreciation in future years.

The company has discounted deferred tax timing differences to take into account the true value of money at the time when those timing differences are expected to reverse.

#### 5 Staff costs

Wages and salaries	<b>5,053,993</b>	4,601,397
Employer's social security costs	<b>376,368</b>	334,772
Pension costs	<b>56,753</b>	47,925
	<b>5,487,114</b>	4,984,094
Average number of people employed under contracts of service:	Number	Number
Directors	<b>5</b>	5
Other employees	<b>464</b>	443
	<b>469</b>	448

## NOTES TO THE ACCOUNTS

Financial year ended 11 February 2007

<b>6 Directors' remuneration</b>	2007 £	2006 £
Aggregate emoluments:		
Fees	<b>30,000</b>	26,924
Salaries and benefits	<b>178,504</b>	170,030
	<b>208,504</b>	196,954
Company contributions to money purchase pension schemes	<b>15,300</b>	20,700
	<b>Number</b>	Number
Number of directors who are members of a money purchase pension scheme	<b>2</b>	3

Further details of directors' remuneration are contained in the Directors' Remuneration Report on page 12.

<b>7 Dividends</b>	2007 £	2006 £
<b>Equity dividends on ordinary shares</b>		
Paid during the year	<b>608,576</b>	545,421
Proposed after the year end (not recognised as a liability)	<b>642,856</b>	608,576

<b>8 Earnings per share</b>		
Basic	<b>12,831,222</b>	12,625,196
Calculated on the average number of shares in issue during the year and on profit after taxation (2006: as restated)	<b>£1,264,120</b>	£869,685
Diluted	<b>13,512,236</b>	13,109,618
Calculated on average of number of shares available during year and on the profit after taxation (2006: as restated)	<b>£1,264,120</b>	£869,685

In calculating the diluted earnings per share, the weighted average number of shares is adjusted for the dilutive effect of the share options by 681,014 (2006 – 484,422), giving an adjusted number of shares of 13,512,236 (2006 – 13,109,618).

## NOTES TO THE ACCOUNTS

Financial year ended 11 February 2007

<b>9 Tangible fixed assets</b>	Land & buildings £	Plant & machinery £	Furniture, furnishings & equipment £	Total £
<b>Cost</b>				
At beginning of year	30,449,739	3,616,490	5,984,554	<b>40,050,783</b>
Additions	480,900	231,115	757,153	<b>1,469,168</b>
Disposals	(1,108,931)	(44,277)	(213,107)	<b>(1,366,315)</b>
At end of year	29,821,708	3,803,328	6,528,600	<b>40,153,636</b>
<b>Depreciation</b>				
At beginning of year	243,312	1,464,117	2,822,887	<b>4,530,316</b>
Provision for the year	88,162	332,416	713,379	<b>1,133,957</b>
Disposals	(1,097)	(44,277)	(213,107)	<b>(258,481)</b>
At end of year	330,377	1,752,256	3,323,159	<b>5,405,792</b>
<b>Net book value</b>				
At beginning of year	<b>30,206,427</b>	<b>2,152,373</b>	<b>3,161,667</b>	<b>35,520,467</b>
At end of year	<b>29,491,331</b>	<b>2,051,072</b>	<b>3,205,441</b>	<b>34,747,844</b>
<b>Analysis of the net book value of land &amp; buildings</b>				
		2007 £	2006 £	
Freehold		<b>22,904,006</b>	23,599,925	
Long leasehold		<b>4,112,182</b>	4,084,588	
Short leasehold		<b>2,475,143</b>	2,521,914	
		<b>29,491,331</b>	30,206,427	

## 10 Stocks

Stocks comprise food and liquor.

	2007 £	2006 £
Trade debtors	<b>548,731</b>	506,986
Prepayments	<b>504,128</b>	458,588
	<b>1,052,859</b>	965,574

## NOTES TO THE ACCOUNTS

### Financial year ended 11 February 2007

	2007 £	2006 £
<b>12 Creditors due within one year</b>		
Bank loans and overdraft (secured)	<b>757,036</b>	1,242,581
Trade creditors	<b>395,184</b>	601,213
Tax and social security	<b>914,092</b>	512,004
Corporation tax	<b>258,000</b>	100,092
Other creditors	<b>201,793</b>	169,886
Accruals and deferred income	<b>680,662</b>	710,858
	<b>3,206,767</b>	3,336,634

Bank loans and overdraft includes an amount for bank overdraft of £385,901 (2006 - £500,311). The overdraft facility of £1,000,000 is due for review on 21 March 2008.

### 13a Creditors due after one year

Bank loan (secured)	<b>14,761,050</b>	16,097,860
Less loan arrangement fees prepaid	<b>(90,373)</b>	(116,032)
	<b>14,670,677</b>	15,981,828

The original bank loan is repayable by 15 semi-annual instalments plus a final payment on 11 April 2014. Interest is charged at 1.25% over LIBOR. The company has entered into a collar agreement on £7 million which caps the company interest cost at 6.99% plus margin of 1.25%. The minimum interest cost is 4.99% plus margin of 1.25%, up to 12 October 2009, except when LIBOR is below 4.99% between 24 June 2003 and 12 October 2009; in which case an additional 2% of interest is payable.

The company has entered into a GBP roller coaster callable interest rate swap agreement which commenced on 11 April 2003 and ends on 11 April 2014 with an option for the Royal Bank of Scotland to terminate the agreement from 11 October 2009. Under the terms of this agreement the company fixes its interest payments up to 11 April 2014 on outstanding loan balances which are not covered by the collar agreement. The fixed interest swap requires the company to pay 5.83% on these amounts and therefore effectively fixes its borrowing costs on this portion of its debt portfolio at 7.08% (after inclusion of the 1.25% margin).

A loan of £2.5 million was taken to part fund the acquisition of the 3 hotels in the year ended 12 February 2006. This is repayable over 10 years by semi-annual instalments. Interest is charged at 1.25% over LIBOR.

The loans and overdraft are secured by debentures dated 7 December 1998, 8 September 1999, 21 June 2002 and 17 May 2005 over all of the company's freehold and long leasehold properties.

A new loan of £400,000 was taken out during the year to finance the redevelopment of the Princes Ballroom at the Midland Hotel, Bradford. Interest is charged at 1.25% over LIBOR.

Instalments due after more than one year are as follows:

	2007 £	2006 £
Between 1 and 2 years	<b>988,405</b>	1,234,540
Between 2 and 5 years	<b>3,703,620</b>	3,704,620
Over 5 years	<b>10,069,025</b>	11,158,700
	<b>14,761,050</b>	16,097,860
Less loan arrangement fees	<b>(90,373)</b>	(116,032)
	<b>14,670,677</b>	15,981,828

## NOTES TO THE ACCOUNTS

### Financial year ended 11 February 2007

<b>13b Total borrowings</b>	2007 £	2006 £
Between 1 and 2 years	<b>988,405</b>	1,234,540
Between 2 and 5 years	<b>3,703,620</b>	3,704,620
Over 5 years	<b>10,069,025</b>	11,158,700
	<b>14,761,050</b>	16,097,860
Less loan arrangement fees	<b>(90,373)</b>	(116,032)
	<b>14,670,677</b>	15,981,828
On demand and less than one year	<b>757,036</b>	1,242,581
Total borrowings	<b>15,427,713</b>	17,224,409

### 14 Financial Instruments

The company has defined financial assets and liabilities as those assets and liabilities of a financial nature, namely cash and borrowings. Short term debtors/creditors, taxation and prepayments and accruals have been excluded. Financial assets and liabilities are all in sterling and are linked to the London Interbank Offer Rate, before consideration of the effect of the collar arrangement as described in note 13. The interest rate swap agreement, which converts part of the floating rate borrowing to a fixed rate, became effective on 11 April 2003 and helps the company to forecast with greater certainty its financial costs. The directors are satisfied that its management of the working capital cycle is contributing towards a managed reduction in long term debt, as set out in note 13 above.

Total gross financial assets at 11 February 2007 were £158,530 (2006 - £159,622) and total gross financial liabilities were £15,427,713 (2006 - £17,224,409).

#### TREASURY POLICY

The company finances its activities by a combination of long and short term bank facilities.

It is, and has been throughout the period under review, the company's policy not to trade in financial instruments.

#### LIQUIDITY RISK

The only financial asset held by the company is that of cash at bank and in hand which does not earn interest and is repayable on demand.

The maturity profile of the company's overdraft and long term borrowings is included in note 13 b).

The company produces cash flow forecasts in order to ensure that liabilities are met as they fall due.

#### INTEREST RATE EXPOSURE

The company is financed by a mixture of cash flow, short-term and long-term borrowings and overdraft facilities. Interest on long-term borrowings is determined with reference to LIBOR plus 1.25%. Long-term borrowings of £7,000,000 (2006 - £7,000,000) have been capped at an interest rate of 8.24%, with a floor rate of 6.24% as detailed in note 13. In addition (as set out in note 13), the company has a GBP roller coaster callable interest rate swap agreement. These arrangements have been put in place to address the interest rate risk of the business.

## NOTES TO THE ACCOUNTS

### Financial year ended 11 February 2007

#### FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

The directors believe that there is no material difference between the book value and the fair value of all financial assets and liabilities as at the balance sheet date, except as noted below.

The directors have reviewed the fair value of the collar agreement described in note 13.

The estimated value of this financial instrument is a liability of £44,783 (2006 - £530,514).

The company entered into a GBP roller coaster callable interest rate swap which came into effect on 11 April 2003 (as set out in note 13). The estimated value of this financial instrument is a liability of £273,068 (2006 - £648,973). The fair value of all financial liabilities has been reached using the net present value of the expected cash flows from the transactions and based on the assumption of no unusual market conditions or forced liquidation.

#### CURRENCY RISK

The company has no material currency risk exposure due to the absence of any assets or liabilities denominated in foreign currencies.

### 15 Provision for liabilities and charges

	2007 £	2006 £
Accelerated capital allowances	2,198,148	1,997,021
Short term timing differences	53,358	53,490
Undiscounted deferred tax	2,251,506	2,050,511
Discount	(587,404)	(420,019)
Discounted provision for deferred tax	1,664,102	1,630,492
Provision at start of year	1,630,492	1,346,778
Adjustment in respect of prior years	22,294	77,450
Profit and loss account charge	11,316	206,264
Provision at end of year	1,664,102	1,630,492

As at the end of the year there is no unprovided deferred tax (2006 – nil).

### 16 Called up share capital

	Number	Amount £
<b>Authorised</b>		
Ordinary shares of 10p each		
At beginning and end of year	25,000,000	2,500,000
<b>Allotted and fully paid</b>		
Ordinary shares of 10p each		
At beginning of year	12,812,123	1,281,213
Issued during the year	45,000	4,500
At end of year	12,857,123	1,285,713

During the year 42,000 share options were exercised at 87.5p and 3,000 at 118.5p.

## NOTES TO THE ACCOUNTS

### Financial year ended 11 February 2007

#### 17 Combined statement of the movement in shareholders' funds and statement of movement on reserves

	Called up share capital £	Share premium account £	Profit & loss account £	2007 Total £	2006 Total £
Opening balance - as previously stated	1,281,213	9,033,145	5,499,348	<b>15,813,706</b>	14,887,589
Prior year adjustment - charge in respect of equity-settled share based payments	–	–	25,116	<b>25,116</b>	6,098
Prior year adjustment - recognition of equity-settled share based payments	–	–	(25,116)	<b>(25,116)</b>	(6,098)
Opening balance as restated	1,281,213	9,033,145	5,499,348	<b>15,813,706</b>	14,887,589
Profit attributed to members of the company (2006 - as restated)	–	–	1,264,120	<b>1,264,120</b>	869,685
Dividend paid	–	–	(608,576)	<b>(608,576)</b>	(545,421)
Issue of share capital	4,500	35,805	–	<b>40,305</b>	582,835
Recognition of equity-settled share based payments in the year	–	–	24,713	<b>24,713</b>	19,018
Closing balance	1,285,713	9,068,950	6,179,605	<b>16,534,268</b>	15,813,706

The prior year adjustment arises from the implementation of FRS 20 as set out in the statement of accounting policies on pages 19, 20 and 21 of these financial statements

	2007 £	2006 £
<b>18 Capital commitments</b>		
Contracted for but not provided in the accounts	<b>125,000</b>	350,000

#### 19 Reconciliation of operating profit to net cash inflow from operating activities

Operating profit	<b>1,993,833</b>	2,418,732
Depreciation	<b>1,133,957</b>	1,010,509
Recognition of equity-settled share-based payments	<b>24,713</b>	19,018
Decrease/(increase) in stocks	<b>416</b>	(23,268)
(Increase)/decrease in debtors	<b>(86,795)</b>	82,169
Increase in creditors	<b>173,764</b>	450,612
Net cash inflow from operating activities	<b>3,239,888</b>	3,957,772

## NOTES TO THE ACCOUNTS

### Financial year ended 11 February 2007

	At beginning of year	Cash flow	Non cash changes	At end of year
	£	£	£	£
<b>20 Analysis of net debt</b>				
Cash at bank and in hand	159,622	(1,092)	–	<b>158,530</b>
Bank overdrafts	(500,311)	114,410	–	<b>(385,901)</b>
	(340,689)	113,318	–	<b>(227,371)</b>
Debt due within one year	(742,270)	371,135	–	<b>(371,135)</b>
Debt due after one year	(15,981,828)	1,336,810	(25,659)	<b>(14,670,677)</b>
Total	(17,064,787)	1,821,263	(25,659)	<b>(15,269,183)</b>

	2007	2006
	£	£
<b>21 Leases</b>		
Operating lease rentals charged to profit & loss account:		
Land & buildings	<b>668,941</b>	525,198
Hire of plant & machinery	<b>158,096</b>	133,547
	<b>827,037</b>	658,745

Commitments under operating leases to pay rentals during the next year:		
Land & buildings		
Expiring after 5 years	<b>670,614</b>	515,981
Plant & Machinery		
Expiring in more than 2 years but less than 5 years	<b>158,096</b>	133,547

### 22 Related party transactions

During the year premiums of £162,974 (2006 - £3,170) were paid to T L Dallas & Co Limited in which Robert Peel is a shareholder. There was no outstanding amount at the balance sheet date (2006 -£168,574).

There were no other significant transactions between these parties during the year.

### 23 Controlling interests

Robert Peel is the largest shareholder. Together with his brother Charles Peel, by reason of their interest they are deemed to control the company.

### 24 Directors' interests

	11 February 2007 10p ordinary shares		12 February 2006 10p ordinary shares	
	Shares Number	Options Number	Shares Number	Options Number
Robert Peel	<b>4,496,900</b>	<b>1,000,000</b>	4,496,900	1,000,000
Norbert Petersen	<b>41,830</b>	<b>150,000</b>	41,830	150,000
John Perkins	<b>10,000</b>	<b>65,000</b>	10,000	65,000
John Govett	<b>350,000</b>	–	350,000	–
Keith Benham	<b>168,801</b>	–	168,801	–
Total	<b>5,067,531</b>	<b>1,215,000</b>	5,067,531	1,215,000

Keith Benham's interest includes 42,200 (2006 – 42,200) shares owned by his wife.

## NOTES TO THE ACCOUNTS

### Financial year ended 11 February 2007

Details of the options granted to the directors can be found on page 12.

No director was materially interested, either at the year end or during the year in any contract of significance to the company except for the related party transactions as disclosed in note 22.

### 25 Share options

The company has granted share options to employees of the company. Such options are exercisable at a price established at the date the option is granted. The vesting period is three years. If the options remain unexercised after a period of ten years from the date of grant, the options expire. Options are forfeited if the employee leaves the company before the options vest.

Details of the share options outstanding during the year are as follows:

Exercise price	Earliest exercise date	Latest exercise date	Options held at 12/02/06	Options granted during the year	Options exercised during the year at 143p	Options exercised during the year at 149p	Options forfeited during the year	Options held at 11/02/07
25.0p*	27 Feb 2001	26 Feb 2008	250,000	-	-	-	-	250,000
50.0p*	27 Feb 2001	26 Feb 2008	250,000	-	-	-	-	250,000
75.0p*	27 Feb 2001	26 Feb 2008	250,000	-	-	-	-	250,000
100.0p*	27 Feb 2001	26 Feb 2008	250,000	-	-	-	-	250,000
116.5p*	14 Oct 2001	13 Oct 2008	140,000	-	-	-	-	140,000
118.5p*	19 Dec 2003	18 Dec 2010	13,000	-	(3,000)	-	-	10,000
87.5p*	16 May 2005	15 May 2012	135,000	-	(29,000)	(13,000)	(2,000)	91,000
88.5p	14 Apr 2007	13 Apr 2014	108,000	-	-	-	(4,000)	104,000
102.0p	31 May 2008	31 May 2015	219,000	-	-	-	(21,000)	198,000
			1,615,000	-	(32,000)	(13,000)	(27,000)	1,543,000

The emoluments of the executive and the non-executive directors are set out in the Directors' Remuneration Report.

The market price of the shares at 11 February 2007 was 156 pence and the range in the year was 109.5 pence to 164.5 pence.

The input into the Black Scholes option pricing model are as follows:

	2007	2006
Expected volatility	<b>30%</b>	30%
Expected life	<b>3 years</b>	3 years
Risk-free rate	<b>4.5%</b>	4.5%

Expected volatility was determined by calculating the historical volatility of the company's share price over the previous three years. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions and behavioural contributions.

The company recognised total expenses of £24,713 and £19,018 related to equity-settled share based payment transactions in the year ended 11 February 2007 and the year ended 12 February 2006 respectively.

\* FRS 20 does not apply to these options as they were issued prior to 7 November 2002.

## HOTEL DIRECTORY



### PEEL HOTELS PLC

19 WARWICK AVENUE LONDON W9 2PS  
TELEPHONE: 020 7266 1100 FAX: 020 7289 5746

Location	Hotel	Rating	Rooms	Telephone	Facsimile
Bradford	Midland Hotel	★★★★	90	01274 735735	01274 720003
Bristol	Avon Gorge Hotel	★★★★	76	0117 9738955	0117 9238125
Carlisle	Crown & Mitre Hotel	★★★★	94	01228 525491	01228 514553
Dunfermline	King Malcolm Hotel	★★★★	48	01383 722611	01383 730865
Leeds	Golden Lion Hotel	★★★★	89	0113 2436454	0113 2434241
Newcastle upon Tyne	Caledonian Hotel	★★★★	89	0191 2817881	0191 2816241
Nottingham	Strathdon Hotel	★★★★	68	0115 9418501	0115 9483725
Peterborough	Bull Hotel	★★★★	118	01733 561364	01733 557304
Wallingford	George Hotel	★★★★	39	01491 836665	01491 825359
Total of 9 Hotels			711		

For reservations at any Peel Hotel call **020 7266 1100**

or dial into our web site on [www.peelhotels.co.uk](http://www.peelhotels.co.uk)

e-mail – [info@peelhotel.com](mailto:info@peelhotel.com)

## SHAREHOLDER INFORMATION

### Financial calendar

Results announced	12 April 2007
Interim	October 2007
Final	April 2008

### Dividends paid

Final paid	23 May 2007
To shareholders on the register at	11 May 2007

### Annual General Meeting

At 12 noon on Tuesday 22 May 2007:

Bull Hotel

Westgate

Peterborough

PE1 1RB

### Registrar

Enquiries concerning holdings of the company's shares and notification of a holder's change of address should be addressed to:

Computershare Services PLC

PO Box No 82

The Pavilions

Bridgewater Road

Bristol BS99 7NH



PEEL HOTELS PLC